

January 2012

20002 - Attached/Townhouse

New Listings**51** **183.3%**from Dec 2011:
18 **13.3%**from Jan 2011:
45

YTD	2012	2011	+/-
	51	45	13.3%

5-year Jan average: **62****New Pendings****47** **30.6%**from Dec 2011:
36 **2.2%**from Jan 2011:
46

YTD	2012	2011	+/-
	47	46	2.2%

5-year Jan average: **40****Closed Sales****31** **-11.4%**from Dec 2011:
35 **-22.5%**from Jan 2011:
40

YTD	2012	2011	+/-
	31	41	-24.4%

5-year Jan average: **32****Median Sold Price****\$350,000** **-20.3%**from Dec 2011:
\$439,000 **-19.9%**from Jan 2011:
\$437,000

YTD	2012	2011	+/-
	\$350,000	\$429,000	-18.4%

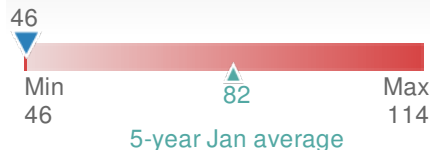
5-year Jan average: **\$384,690****Summary**

In 20002, the median sold price for Attached/Townhouse properties for January was \$350,000, representing a decrease of 20.3% compared to last month and a decrease of 19.9% from Jan 2011. The average days on market for units sold in January was 46 days, 44% below the 5-year January average of 82 days. There was a 30.6% month over month increase in new contract activity with 47 New Pendings; a 6.8% MoM increase in All Pendings (new contracts + contracts carried over from December) to 79; and a 16.2% decrease in supply to 62 active units.

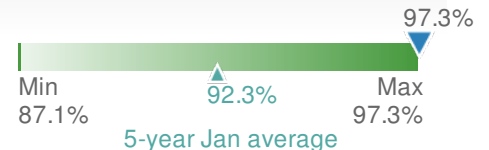
This activity resulted in a Contract Ratio of 1.27 pendings per active listing, up from 1.00 in December and an increase from 0.63 in January 2011. The Contract Ratio is 129% higher than the 5-year January average of 0.55. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings**62**

Dec 2011	Jan 2011
74	125

Avg DOM**46**

Dec 2011	Jan 2011	YTD
53	48	46

Avg Sold to OLP Ratio**97.3%**

Dec 2011	Jan 2011	YTD
97.7%	94.6%	97.3%