

January 2012

20003 - Attached/Townhouse

New Listings

19

↑ 18.8%

from Dec 2011:
16

↓ -5.0%

from Jan 2011:
20

YTD	2012	2011	+/-
	19	20	-5.0%

5-year Jan average: 24

New Pendings

18

↑ 5.9%

from Dec 2011:
17

↓ -14.3%

from Jan 2011:
21

YTD	2012	2011	+/-
	18	21	-14.3%

5-year Jan average: 18

Closed Sales

14

↓ -39.1%

from Dec 2011:
23

↔ 0.0%

from Jan 2011:
14

YTD	2012	2011	+/-
	14	16	-12.5%

5-year Jan average: 14

Median Sold Price

\$607,450

↓ -1.2%

from Dec 2011:
\$615,000

↓ -8.1%

from Jan 2011:
\$661,000

YTD	2012	2011	+/-
	\$607,450	\$661,000	-8.1%

5-year Jan average: \$561,940

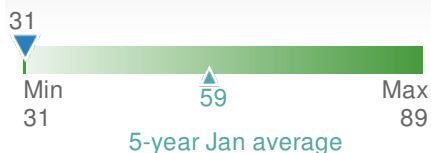
Summary

In 20003, the median sold price for Attached/Townhouse properties for January was \$607,450, representing a decrease of 1.2% compared to last month and a decrease of 8.1% from Jan 2011. The average days on market for units sold in January was 47 days, 28% below the 5-year January average of 65 days. There was a 5.9% month over month increase in new contract activity with 18 New Pendings; a 7.4% MoM increase in All Pendings (new contracts + contracts carried over from December) to 29; and a 13.9% decrease in supply to 31 active units.

This activity resulted in a Contract Ratio of 0.94 pendings per active listing, up from 0.75 in December and an increase from 0.50 in January 2011. The Contract Ratio is 70% higher than the 5-year January average of 0.55. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.

Active Listings

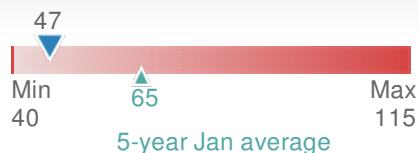
31



Dec 2011	Jan 2011
36	56

Avg DOM

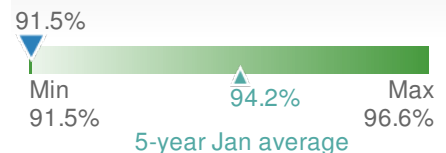
47



Dec 2011	Jan 2011	YTD
38	46	47

Avg Sold to OLP Ratio

91.5%



Dec 2011	Jan 2011	YTD
95.3%	96.6%	91.5%