## January 2012

20003 - Condo \& Coop

| New Listings |  |  | 17 |
| :---: | :---: | :---: | :---: |
| - $183.3 \%$ <br> from Dec 2011: <br> 6 |  | - $13.3 \%$ <br> from Jan 2011: <br> 15 |  |
| YTD | 2012 | 2011 | +/- |
|  | 17 | 15 | 13.3\% |
| 5 -year Jan average: 18 |  |  |  |


| Median <br> Sold Price |  | \$306,700 |
| :---: | :---: | :---: |
| $\begin{aligned} & -18.8 \% \\ & \text { from Dec 2011: } \\ & \$ 377,750 \end{aligned}$ |  | - $48.9 \%$ <br> from Jan 2011: \$600,000 |
| YTD | $\begin{gathered} 2012 \\ \$ 306,700 \end{gathered}$ | $\begin{array}{cc} 2011 & +/- \\ \$ 600,000 & -48.9 \% \end{array}$ |
| 5-year Jan average: \$403,440 |  |  |


| New Pendings |  |  | 9 |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { from Dec 2011: } \\ 10 \end{gathered}$ |  | -28.6\% <br> from Jan 2011: <br> 7 |  |
| YTD | 2012 | 2011 | +/- |
|  | 9 | 7 | 28.6\% |
| 5 -year Jan average: 7 |  |  |  |


| Closed Sales |  |  | 8 |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { from Dec } 2011: \\ 8 \end{gathered}$ |  | $\begin{aligned} & 100.0 \% \\ & \text { from Jan } 2011 \text { : } \\ & 4 \end{aligned}$ |  |
| YTD | 2012 | 2011 | +/- |
|  | 8 | 4 | 100.0\% |

## Summary

In 20003, the median sold price for Condo \& Coop properties for January was $\$ 306,700$, representing a decrease of $18.8 \%$ compared to last month and a decrease of $48.9 \%$ from Jan 2011. The average days on market for units sold in January was 97 days, $100 \%$ above the 5 -year January average of 49 days. There was a $10 \%$ month over month decrease in new contract activity with 9 New Pendings; a 6.3\% MoM increase in All Pendings (new contracts + contracts carried over from December) to 17; and a $4.8 \%$ decrease in supply to 20 active units.

This activity resulted in a Contract Ratio of 0.85 pendings per active listing, up from 0.76 in December and an increase from 0.29 in January 2011. The Contract Ratio is $124 \%$ higher than the 5 -year January average of 0.38. A higher Contract Ratio signifies a relative increase in contract activity compared to supply, and indicates the market is moving in the seller's favor. A lower Contract Ratio signifies a relative decrease in contract activity compared to supply, and indicates the market is moving in the buyer's favor.



