

## Sold Summary

	Feb 2012	Feb 2011	% Change
Sold Dollar Volume	\$17,077,554	\$16,888,299	1.12%
Avg Sold Price	\$416,526	\$359,326	15.92%
Median Sold Price	\$395,000	\$365,000	8.22%
Units Sold	41	47	-12.77%
Avg Days on Market	47	56	-16.07%
Avg List Price for Solds	\$422,600	\$367,911	14.86%
Avg SP to OLP Ratio	95.6%	93.7%	2.00%
Ratio of Avg SP to Avg OLP	96.5%	94.8%	1.76%
Attached Avg Sold Price	\$416,526	\$356,961	16.69%
Detached Avg Sold Price	\$0	\$394,000	0%
Attached Units Sold	41	44	-6.82%
Detached Units Sold	0	3	0%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Feb 2012	Feb 2011	% Change
Active Listings	117	193	-39.38%
New Listings	80	86	-6.98%
New Under Contracts	34	48	-29.17%
New Contingents	33	19	73.68%
New Pendings	67	67	0.00%
All Pendings	123	110	11.82%

## Financing (Sold)

Assumption	0
Cash	10
Conventional	23
FHA	3
Other	3
Owner	0
VA	2

## Days on Market (Sold)

0	0
1 to 10	16
11 to 20	6
21 to 30	3
31 to 60	4
61 to 90	5
91 to 120	0
121 to 180	5
181 to 360	2
361 to 720	0
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	2
\$100K to \$149,999	0	1	0	1	0	0	0	3	0	2
\$150K to \$199,999	0	0	0	4	0	0	0	0	4	4
\$200K to \$299,999	0	0	0	4	0	0	2	1	17	6
\$300K to \$399,999	0	2	0	6	0	0	1	1	17	10
\$400K to \$499,999	0	1	0	5	0	3	0	1	7	9
\$500K to \$599,999	0	0	0	4	0	0	0	1	8	3
\$600K to \$799,999	0	0	0	4	0	1	0	1	12	0
\$800K to \$999,999	0	0	0	0	0	0	0	1	4	0
\$1M to \$2,499,999	0	0	0	0	0	1	0	0	0	2
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	4	0	28	0	5	4	9	70	38
Avg Sold Price	\$0	\$315,625	\$0	\$414,623	\$0	\$669,400	\$214,650			
Prev Year - Avg Sold Price	\$512,000	\$321,422	\$335,000	\$383,900	\$0	\$404,000	\$315,570			
Avg Sold % Change	0.00%	-1.80%	0.00%	8.00%	0.00%	65.69%	-31.98%			
Prev Year - # of Solds	1	9	2	22	0	3	10			

## Active Detail