

## Sold Summary

	Apr 2012	Apr 2011	% Change
Sold Dollar Volume	\$31,098,536	\$24,640,378	26.21%
Avg Sold Price	\$493,628	\$448,007	10.18%
Median Sold Price	\$475,000	\$399,500	18.90%
Units Sold	63	55	14.55%
Avg Days on Market	46	63	-26.98%
Avg List Price for Solds	\$497,145	\$455,229	9.21%
Avg SP to OLP Ratio	97.5%	97.6%	-0.08%
Ratio of Avg SP to Avg OLP	98.2%	97.7%	0.56%
Attached Avg Sold Price	\$503,011	\$429,978	16.99%
Detached Avg Sold Price	\$305,950	\$677,875	-54.87%
Attached Units Sold	60	51	17.65%
Detached Units Sold	3	4	-25.00%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Apr 2012	Apr 2011	% Change
Active Listings	134	183	-26.78%
New Listings	87	102	-14.71%
New Under Contracts	38	51	-25.49%
New Contingents	37	38	-2.63%
New Pendings	75	89	-15.73%
All Pendings	135	145	-6.90%

## Financing (Sold)

Assumption	0
Cash	6
Conventional	34
FHA	16
Other	2
Owner	0
VA	5

## Days on Market (Sold)

0	3
1 to 10	26
11 to 20	11
21 to 30	6
31 to 60	4
61 to 90	2
91 to 120	5
121 to 180	2
181 to 360	3
361 to 720	1
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	3
\$100K to \$149,999	0	0	0	0	0	0	0	3	0	3
\$150K to \$199,999	0	1	0	1	0	1	1	0	3	6
\$200K to \$299,999	1	0	1	3	0	0	6	0	14	4
\$300K to \$399,999	1	0	0	4	0	0	4	0	21	14
\$400K to \$499,999	0	2	0	4	0	1	4	0	11	4
\$500K to \$599,999	0	1	0	3	0	4	1	4	12	4
\$600K to \$799,999	0	4	0	9	0	1	0	1	16	2
\$800K to \$999,999	0	0	0	0	0	3	0	1	0	0
\$1M to \$2,499,999	0	0	0	1	0	1	0	1	4	2
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	2	8	1	25	0	11	16	10	82	42
Avg Sold Price	\$313,925	\$533,700	\$290,000	\$521,206	\$0	\$656,545	\$353,684			
Prev Year - Avg Sold Price	\$0	\$373,617	\$705,750	\$423,458	\$650,000	\$600,478	\$319,945			
Avg Sold % Change	0.00%	42.85%	-58.91%	23.08%	0.00%	9.34%	10.55%			
Prev Year - # of Solds	0	6	2	24	2	10	11			

## Active Detail