

## Sold Summary

	May 2012	May 2011	% Change
Sold Dollar Volume	\$28,570,449	\$35,703,517	-19.98%
Avg Sold Price	\$501,236	\$457,737	9.50%
Median Sold Price	\$482,500	\$442,450	9.05%
Units Sold	57	78	-26.92%
Avg Days on Market	31	49	-36.73%
Avg List Price for Solds	\$500,989	\$460,005	8.91%
Avg SP to OLP Ratio	100.6%	100.4%	0.22%
Ratio of Avg SP to Avg OLP	99.4%	99.2%	0.21%
Attached Avg Sold Price	\$496,635	\$456,115	8.88%
Detached Avg Sold Price	\$627,750	\$498,300	25.98%
Attached Units Sold	55	75	-26.67%
Detached Units Sold	2	3	-33.33%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	May 2012	May 2011	% Change
Active Listings	123	170	-27.65%
New Listings	85	93	-8.60%
New Under Contracts	44	55	-20.00%
New Contingents	29	37	-21.62%
New Pendings	73	92	-20.65%
All Pendings	142	142	0.00%

## Financing (Sold)

Assumption	0
Cash	8
Conventional	38
FHA	5
Other	3
Owner	0
VA	3

## Days on Market (Sold)

0	3
1 to 10	24
11 to 20	9
21 to 30	4
31 to 60	9
61 to 90	4
91 to 120	1
121 to 180	1
181 to 360	2
361 to 720	0
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	3
\$100K to \$149,999	0	0	0	0	0	0	0	3	0	4
\$150K to \$199,999	0	0	0	3	0	0	1	0	2	7
\$200K to \$299,999	0	3	0	6	0	0	0	0	11	6
\$300K to \$399,999	0	3	0	4	0	0	3	0	14	11
\$400K to \$499,999	0	1	0	2	0	2	2	1	8	3
\$500K to \$599,999	0	0	0	3	1	3	1	3	9	4
\$600K to \$799,999	1	5	0	8	0	1	0	0	21	2
\$800K to \$999,999	0	0	0	0	0	2	0	1	2	0
\$1M to \$2,499,999	0	0	0	1	0	1	0	0	6	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	12	0	27	1	9	7	8	74	41
Avg Sold Price	\$690,500	\$468,500	\$0	\$467,509	\$565,000	\$704,100	\$390,471			
Prev Year - Avg Sold Price	\$275,000	\$378,126	\$440,000	\$451,982	\$779,900	\$543,011	\$398,650			
Avg Sold % Change	151.09%	23.90%	0.00%	3.44%	-27.55%	29.67%	-2.05%			
Prev Year - # of Solds	1	12	1	34	1	19	10			

## Active Detail