

Sold Summary

	Jan 2012	Jan 2011	% Change
Sold Dollar Volume	\$4,465,800	\$8,305,100	-46.23%
Avg Sold Price	\$318,986	\$319,427	-0.14%
Median Sold Price	\$311,000	\$265,000	17.36%
Units Sold	14	26	-46.15%
Avg Days on Market	92	65	41.54%
Avg List Price for Solds	\$322,528	\$323,138	-0.19%
Avg SP to OLP Ratio	95.0%	95.3%	-0.29%
Ratio of Avg SP to Avg OLP	95.6%	95.4%	0.25%
Attached Avg Sold Price	\$279,355	\$254,900	9.59%
Detached Avg Sold Price	\$464,300	\$494,571	-6.12%
Attached Units Sold	11	19	-42.11%
Detached Units Sold	3	7	-57.14%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Jan 2012	Jan 2011	% Change
Active Listings	48	50	-4.00%
New Listings	46	41	12.20%
New Under Contracts	4	19	-78.95%
New Contingents	31	25	24.00%
New Pendings	35	44	-20.45%
All Pendings	57	78	-26.92%

Financing (Sold)

Assumption	1
Cash	1
Conventional	8
FHA	4
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	3
11 to 20	0
21 to 30	1
31 to 60	2
61 to 90	1
91 to 120	2
121 to 180	4
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	2
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	7
\$200K to \$299,999	0	0	0	1	0	1	0	0	7	6
\$300K to \$399,999	0	0	1	5	0	0	0	1	10	1
\$400K to \$499,999	0	0	0	0	1	0	0	3	4	0
\$500K to \$599,999	0	0	0	1	0	0	0	2	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	2	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	1	7	2	1	3	10	22	16
Avg Sold Price	\$0	\$0	\$349,900	\$326,714	\$521,500	\$280,000	\$168,633			
Prev Year - Avg Sold Price	\$0	\$228,125	\$196,000	\$325,733	\$544,333	\$367,450	\$221,850			
Avg Sold % Change	0.00%	0.00%	78.52%	0.30%	-4.19%	-23.80%	-23.99%			
Prev Year - # of Solds	0	4	1	3	6	2	10			

Active Detail