

Sold Summary

	Mar 2011	Mar 2010	% Change
Sold Dollar Volume	\$449,156,490	\$507,161,331	-11.44%
Avg Sold Price	\$241,223	\$258,888	-6.82%
Median Sold Price	\$200,000	\$225,000	-11.11%
Units Sold	1,862	1,959	-4.95%
Avg Days on Market	135	118	14.41%
Avg List Price for Solds	\$252,833	\$268,903	-5.98%
Avg SP to OLP Ratio	86.0%	90.2%	-4.62%
Ratio of Avg SP to Avg OLP	88.3%	90.8%	-2.73%
Attached Avg Sold Price	\$155,216	\$188,399	-17.61%
Detached Avg Sold Price	\$330,813	\$336,245	-1.62%
Attached Units Sold	950	1,025	-7.32%
Detached Units Sold	912	934	-2.36%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Mar 2011	Mar 2010	% Change
Active Listings	16,108	16,311	-1.24%
New Listings	4,726	5,773	-18.14%
New Under Contracts	2,076	2,256	-7.98%
New Contingents	781	513	52.24%
New Pendingings	2,857	2,769	3.18%
All Pendingings	4,446	4,522	-1.68%

Financing (Sold)

Assumption	1
Cash	541
Conventional	567
FHA	561
Other	47
Owner	5
VA	140

Days on Market (Sold)

0	38
1 to 10	136
11 to 20	116
21 to 30	93
31 to 60	225
61 to 90	226
91 to 120	224
121 to 180	309
181 to 360	402
361 to 720	83
721+	10

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	14	43	15	155	10	31	5	174	979	25
\$50K to \$99,999	18	25	26	52	17	9	25	333	1,085	113
\$100K to \$149,999	10	17	43	67	24	5	36	478	1,136	259
\$150K to \$199,999	11	18	68	83	36	12	50	911	957	463
\$200K to \$299,999	9	26	132	123	91	35	38	1,935	1,194	423
\$300K to \$399,999	4	4	61	39	102	9	15	1,458	396	166
\$400K to \$499,999	1	0	19	10	65	3	6	993	152	71
\$500K to \$599,999	0	1	8	2	51	1	1	680	50	38
\$600K to \$799,999	0	0	5	0	39	1	2	713	41	49
\$800K to \$999,999	0	0	2	0	7	1	0	314	13	11
\$1M to \$2,499,999	0	0	0	0	20	0	0	405	13	10
\$2.5M to \$4,999,999	0	0	1	0	3	0	0	58	0	0
\$5,000,000+	0	0	0	0	0	0	0	9	0	1
Total	67	134	380	531	465	107	178	8,461	6,016	1,629
Avg Sold Price	\$130,129	\$122,890	\$247,944	\$146,692	\$427,449	\$179,752	\$190,229			
Prev Year - Avg Sold Price	\$200,852	\$163,950	\$243,939	\$180,000	\$421,967	\$214,757	\$217,227			
Avg Sold % Change	-35.21%	-25.04%	1.64%	-18.50%	1.30%	-16.30%	-12.43%			
Prev Year - # of Solds	65	156	369	563	500	113	193			

Active Detail