

## Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$109,379,375	\$96,016,769	13.92%
Avg Sold Price	\$234,217	\$246,830	-5.11%
Median Sold Price	\$195,000	\$212,000	-8.02%
Units Sold	467	389	20.05%
Avg Days on Market	121	118	2.54%
Avg List Price for Solds	\$247,039	\$255,785	-3.42%
Avg SP to OLP Ratio	88.6%	89.1%	-0.56%
Ratio of Avg SP to Avg OLP	88.6%	89.8%	-1.33%
Attached Avg Sold Price	\$170,142	\$188,189	-9.59%
Detached Avg Sold Price	\$272,618	\$283,236	-3.75%
Attached Units Sold	175	149	17.45%
Detached Units Sold	292	240	21.67%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	3,950	4,690	-15.78%
New Listings	866	965	-10.26%
New Under Contracts	454	411	10.46%
New Contingents	168	73	130.14%
New Pending	622	484	28.51%
All Pending	1,069	890	20.11%

## Financing (Sold)

Assumption	0
Cash	85
Conventional	176
FHA	171
Other	8
Owner	1
VA	26

## Days on Market (Sold)

0	10
1 to 10	39
11 to 20	51
21 to 30	29
31 to 60	76
61 to 90	51
91 to 120	43
121 to 180	73
181 to 360	58
361 to 720	33
721+	4

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	1	2	1	0	0	1	21	16	7
\$50K to \$99,999	9	4	11	24	3	0	7	90	145	45
\$100K to \$149,999	7	4	20	24	14	0	11	202	245	107
\$150K to \$199,999	3	2	42	30	9	3	8	424	307	134
\$200K to \$299,999	5	0	36	31	35	4	9	646	225	100
\$300K to \$399,999	2	0	17	2	27	2	4	445	41	23
\$400K to \$499,999	1	0	4	1	19	0	0	229	7	4
\$500K to \$599,999	0	0	2	0	10	0	0	141	3	5
\$600K to \$799,999	0	0	1	2	6	0	0	146	4	3
\$800K to \$999,999	0	0	0	0	5	0	0	66	1	0
\$1M to \$2,499,999	0	0	0	0	2	0	0	92	0	2
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	22	0	0
\$5,000,000+	0	0	0	0	0	0	0	2	0	0
Total	27	11	135	115	130	9	40	2,526	994	430
Avg Sold Price	\$163,275	\$105,501	\$212,123	\$169,851	\$358,151	\$230,889	\$175,085			
Prev Year - Avg Sold Price	\$151,697	\$124,631	\$236,595	\$182,679	\$350,706	\$241,987	\$199,410			
Avg Sold % Change	7.63%	-15.35%	-10.34%	-7.02%	2.12%	-4.59%	-12.20%			
Prev Year - # of Solds	16	13	114	80	110	15	41			

## Active Detail