

Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$27,744,136	\$28,932,594	-4.11%
Avg Sold Price	\$277,441	\$283,653	-2.19%
Median Sold Price	\$241,925	\$240,000	0.80%
Units Sold	100	102	-1.96%
Avg Days on Market	136	102	33.33%
Avg List Price for Solds	\$286,636	\$292,908	-2.14%
Avg SP to OLP Ratio	91.2%	91.1%	0.05%
Ratio of Avg SP to Avg OLP	91.3%	91.7%	-0.43%
Attached Avg Sold Price	\$181,994	\$204,383	-10.95%
Detached Avg Sold Price	\$298,393	\$309,390	-3.55%
Attached Units Sold	18	25	-28.00%
Detached Units Sold	82	77	6.49%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	1,028	1,173	-12.36%
New Listings	195	195	0.00%
New Under Contracts	69	71	-2.82%
New Contingents	45	17	164.71%
New Pendingings	114	88	29.55%
All Pendingings	205	189	8.47%

Financing (Sold)

Assumption	0
Cash	10
Conventional	37
FHA	30
Other	11
Owner	0
VA	12

Days on Market (Sold)

0	3
1 to 10	4
11 to 20	5
21 to 30	7
31 to 60	18
61 to 90	13
91 to 120	11
121 to 180	13
181 to 360	18
361 to 720	8
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	0	0	1	0	0	0	4	0	0
\$50K to \$99,999	0	0	2	0	0	0	0	12	4	4
\$100K to \$149,999	0	0	7	0	0	0	4	23	19	8
\$150K to \$199,999	0	1	5	6	4	0	1	53	39	28
\$200K to \$299,999	1	0	15	4	10	0	1	257	37	8
\$300K to \$399,999	1	0	6	0	14	0	0	223	3	3
\$400K to \$499,999	0	0	0	0	10	0	0	127	1	0
\$500K to \$599,999	0	0	0	0	3	0	0	86	0	0
\$600K to \$799,999	0	0	0	0	3	0	0	58	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	13	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	1	0	0
Total	3	1	35	11	44	0	6	874	103	51
Avg Sold Price	\$189,667	\$190,000	\$215,510	\$195,809	\$371,736	\$0	\$155,333			
Prev Year - Avg Sold Price	\$160,164	\$239,900	\$257,644	\$201,187	\$374,806	\$0	\$205,763			
Avg Sold % Change	18.42%	-20.80%	-16.35%	-2.67%	-0.82%	0.00%	-24.51%			
Prev Year - # of Solds	6	1	32	15	39	0	9			

Active Detail