

Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$76,934,720	\$86,845,562	-11.41%
Avg Sold Price	\$369,878	\$394,753	-6.30%
Median Sold Price	\$330,750	\$354,500	-6.70%
Units Sold	208	220	-5.45%
Avg Days on Market	87	85	2.35%
Avg List Price for Solds	\$382,297	\$404,853	-5.57%
Avg SP to OLP Ratio	92.5%	93.2%	-0.71%
Ratio of Avg SP to Avg OLP	92.3%	92.7%	-0.41%
Attached Avg Sold Price	\$260,522	\$282,138	-7.66%
Detached Avg Sold Price	\$463,613	\$478,766	-3.17%
Attached Units Sold	96	94	2.13%
Detached Units Sold	112	126	-11.11%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	1,384	1,501	-7.79%
New Listings	379	371	2.16%
New Under Contracts	145	147	-1.36%
New Contingents	132	68	94.12%
New Pendings	277	215	28.84%
All Pendings	456	410	11.22%

Financing (Sold)

Assumption	0
Cash	28
Conventional	104
FHA	48
Other	7
Owner	0
VA	21

Days on Market (Sold)

0	6
1 to 10	16
11 to 20	33
21 to 30	14
31 to 60	32
61 to 90	31
91 to 120	22
121 to 180	34
181 to 360	15
361 to 720	4
721+	1

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	3	0	1
\$50K to \$99,999	0	0	0	0	0	0	3	8	0	20
\$100K to \$149,999	0	1	0	1	1	0	3	3	5	36
\$150K to \$199,999	1	2	1	5	2	3	6	21	24	32
\$200K to \$299,999	0	6	6	18	4	7	16	59	150	60
\$300K to \$399,999	2	0	12	11	16	4	2	146	61	33
\$400K to \$499,999	0	0	5	2	22	2	3	166	18	19
\$500K to \$599,999	0	0	3	0	16	1	0	121	10	3
\$600K to \$799,999	0	0	0	0	14	0	0	188	3	1
\$800K to \$999,999	0	0	0	0	7	0	0	94	1	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	94	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	4	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	3	9	27	37	82	17	33	907	272	205
Avg Sold Price	\$273,167	\$210,543	\$352,898	\$280,967	\$507,035	\$302,324	\$229,694			
Prev Year - Avg Sold Price	\$395,000	\$220,667	\$322,378	\$304,316	\$553,503	\$334,991	\$236,466			
Avg Sold % Change	-30.84%	-4.59%	9.47%	-7.67%	-8.40%	-9.75%	-2.86%			
Prev Year - # of Solds	4	3	38	48	84	11	32			

Active Detail