

Sold Summary

	Sep 2011	Sep 2010	% Change
Sold Dollar Volume	\$43,976,382	\$56,626,005	-22.34%
Avg Sold Price	\$121,147	\$143,357	-15.49%
Median Sold Price	\$76,000	\$100,000	-24.00%
Units Sold	363	395	-8.10%
Avg Days on Market	130	98	32.65%
Avg List Price for Solds	\$129,219	\$150,048	-13.88%
Avg SP to OLP Ratio	80.2%	85.8%	-6.53%
Ratio of Avg SP to Avg OLP	83.9%	88.3%	-4.94%
Attached Avg Sold Price	\$112,158	\$135,291	-17.10%
Detached Avg Sold Price	\$155,666	\$184,307	-15.54%
Attached Units Sold	288	330	-12.73%
Detached Units Sold	75	65	15.38%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Sep 2011	Sep 2010	% Change
Active Listings	4,379	5,551	-21.11%
New Listings	829	1,193	-30.51%
New Under Contracts	334	377	-11.41%
New Contingents	90	37	143.24%
New Pending	424	414	2.42%
All Pending	823	779	5.65%

Financing (Sold)

Assumption	0
Cash	185
Conventional	77
FHA	84
Other	9
Owner	1
VA	7

Days on Market (Sold)

0	7
1 to 10	28
11 to 20	33
21 to 30	36
31 to 60	52
61 to 90	39
91 to 120	30
121 to 180	50
181 to 360	58
361 to 720	28
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	3	28	7	77	6	13	4	62	926	7
\$50K to \$99,999	1	12	10	23	7	6	10	118	880	42
\$100K to \$149,999	0	7	5	21	6	3	3	189	662	38
\$150K to \$199,999	0	11	2	8	6	0	5	230	295	41
\$200K to \$299,999	1	14	9	14	4	1	6	138	275	48
\$300K to \$399,999	0	2	1	8	3	1	2	46	150	29
\$400K to \$499,999	0	0	0	2	1	2	2	15	33	19
\$500K to \$599,999	0	0	0	0	1	0	0	14	18	13
\$600K to \$799,999	0	0	0	2	2	0	1	17	11	20
\$800K to \$999,999	0	0	0	0	0	0	0	10	1	7
\$1M to \$2,499,999	0	0	0	0	0	0	0	8	7	7
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	1
Total	5	74	34	155	36	26	33	847	3,258	272
Avg Sold Price	\$76,180	\$109,479	\$131,038	\$100,869	\$189,967	\$97,131	\$183,024			
Prev Year - Avg Sold Price	\$25,000	\$147,444	\$153,721	\$108,531	\$217,867	\$152,607	\$273,203			
Avg Sold % Change	204.72%	-25.75%	-14.76%	-7.06%	-12.81%	-36.35%	-33.01%			
Prev Year - # of Solds	1	75	31	192	33	37	26			

Active Detail