

Sold Summary

	Nov 2011	Nov 2010	% Change
Sold Dollar Volume	\$391,508,100	\$442,342,763	-11.49%
Avg Sold Price	\$465,527	\$456,966	1.87%
Median Sold Price	\$390,000	\$375,000	4.00%
Units Sold	841	968	-13.12%
Avg Days on Market	61	61	0.00%
Avg List Price for Solds	\$478,906	\$469,075	2.10%
Avg SP to OLP Ratio	95.6%	95.5%	0.09%
Ratio of Avg SP to Avg OLP	94.5%	94.3%	0.30%
Attached Avg Sold Price	\$320,976	\$295,954	8.45%
Detached Avg Sold Price	\$626,422	\$619,986	1.04%
Attached Units Sold	443	487	-9.03%
Detached Units Sold	398	481	-17.26%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2011	Nov 2010	% Change
Active Listings	2,747	3,082	-10.87%
New Listings	1,017	1,054	-3.51%
New Under Contracts	310	434	-28.57%
New Contingents	731	658	11.09%
New Pending	1,041	1,092	-4.67%
All Pending	1,921	2,225	-13.66%

Financing (Sold)

Assumption	0
Cash	132
Conventional	457
FHA	150
Other	13
Owner	1
VA	88

Days on Market (Sold)

0	14
1 to 10	151
11 to 20	126
21 to 30	88
31 to 60	181
61 to 90	99
91 to 120	66
121 to 180	70
181 to 360	34
361 to 720	8
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	8	7	4
\$50K to \$99,999	0	0	0	0	0	0	5	5	1	10
\$100K to \$149,999	0	0	0	1	0	0	31	0	1	53
\$150K to \$199,999	0	1	0	5	0	0	41	0	14	70
\$200K to \$299,999	1	15	13	47	10	16	61	31	123	194
\$300K to \$399,999	5	8	28	78	33	13	23	180	211	82
\$400K to \$499,999	0	0	24	33	62	10	8	251	91	11
\$500K to \$599,999	0	2	10	19	57	3	0	276	42	6
\$600K to \$799,999	1	0	2	5	87	8	3	357	23	9
\$800K to \$999,999	0	0	3	2	30	1	1	194	8	3
\$1M to \$2,499,999	0	0	0	0	28	0	3	371	4	3
\$2.5M to \$4,999,999	0	0	0	0	3	0	0	84	0	0
\$5,000,000+	0	0	0	0	1	0	0	20	0	0
Total	7	26	80	190	311	51	176	1,777	525	445
Avg Sold Price	\$368,971	\$299,190	\$417,659	\$366,654	\$685,917	\$414,941	\$247,654			
Prev Year - Avg Sold Price	\$156,975	\$261,973	\$385,339	\$352,506	\$694,520	\$400,933	\$227,992			
Avg Sold % Change	135.05%	14.21%	8.39%	4.01%	-1.24%	3.49%	8.62%			
Prev Year - # of Solds	4	39	109	201	368	39	208			

Active Detail