

Sold Summary

	Nov 2011	Nov 2010	% Change
Sold Dollar Volume	\$117,705,901	\$153,304,561	-23.22%
Avg Sold Price	\$400,360	\$402,374	-0.50%
Median Sold Price	\$355,625	\$369,490	-3.75%
Units Sold	294	381	-22.83%
Avg Days on Market	75	60	25.00%
Avg List Price for Solds	\$408,357	\$409,657	-0.32%
Avg SP to OLP Ratio	95.3%	95.6%	-0.36%
Ratio of Avg SP to Avg OLP	94.2%	95.1%	-0.92%
Attached Avg Sold Price	\$301,540	\$278,168	8.40%
Detached Avg Sold Price	\$499,181	\$503,513	-0.86%
Attached Units Sold	147	171	-14.04%
Detached Units Sold	147	210	-30.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2011	Nov 2010	% Change
Active Listings	1,464	1,475	-0.75%
New Listings	464	427	8.67%
New Under Contracts	131	175	-25.14%
New Contingents	264	193	36.79%
New Pendings	395	368	7.34%
All Pendings	754	825	-8.61%

Financing (Sold)

Assumption	0
Cash	48
Conventional	136
FHA	76
Other	3
Owner	0
VA	31

Days on Market (Sold)

0	25
1 to 10	45
11 to 20	31
21 to 30	24
31 to 60	55
61 to 90	43
91 to 120	22
121 to 180	25
181 to 360	14
361 to 720	6
721+	3

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	4	1	1
\$50K to \$99,999	0	0	0	0	0	0	1	3	0	0
\$100K to \$149,999	0	0	0	2	0	0	10	3	0	3
\$150K to \$199,999	1	1	0	1	1	0	8	11	3	18
\$200K to \$299,999	3	8	9	27	3	5	12	60	58	56
\$300K to \$399,999	2	2	6	38	23	6	6	110	159	10
\$400K to \$499,999	1	1	1	12	25	3	0	131	76	4
\$500K to \$599,999	1	0	1	1	37	0	0	251	15	2
\$600K to \$799,999	0	0	0	1	24	0	0	245	6	0
\$800K to \$999,999	0	0	1	1	5	0	0	81	1	0
\$1M to \$2,499,999	0	0	0	0	3	1	0	114	2	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	27	0	0
\$5,000,000+	0	0	0	0	0	0	0	9	0	0
Total	8	12	18	83	121	15	37	1,049	321	94
Avg Sold Price	\$313,550	\$272,521	\$346,451	\$331,231	\$534,174	\$396,827	\$205,717			
Prev Year - Avg Sold Price	\$168,000	\$239,675	\$331,968	\$324,151	\$541,311	\$348,627	\$192,376			
Avg Sold % Change	86.64%	13.70%	4.36%	2.18%	-1.32%	13.83%	6.93%			
Prev Year - # of Solds	5	8	29	80	176	24	59			

Active Detail