

Sold Summary

	Nov 2006	Nov 2005	% Change
Sold Dollar Volume	\$192,842,023	\$367,699,977	-47.55%
Avg Sold Price	\$414,714	\$451,166	-8.08%
Median Sold Price	\$376,000	\$400,000	-6.00%
Units Sold	465	815	-42.94%
Avg Days on Market	109	38	186.84%
Avg List Price for Solds	\$421,827	\$452,723	-6.82%
Avg SP to OLP Ratio	93.9%	98.3%	-4.48%
Ratio of Avg SP to Avg OLP	93.7%	98.2%	-4.57%
Attached Avg Sold Price	\$333,268	\$351,321	-5.14%
Detached Avg Sold Price	\$487,221	\$525,568	-7.30%
Attached Units Sold	219	348	-37.07%
Detached Units Sold	246	467	-47.32%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Nov 2006	Nov 2005	% Change
Active Listings	4,083	2,905	40.55%
New Listings	962	1,223	-21.34%
New Under Contracts	286	545	-47.52%
New Contingents	89	129	-31.01%
New Pendings	375	674	-44.36%
All Pendings	410	860	-52.33%

Financing (Sold)

Assumption	0
Cash	6
Conventional	424
FHA	4
Other	12
Owner	1
VA	18

Days on Market (Sold)

0	58
1 to 10	15
11 to 20	20
21 to 30	16
31 to 60	68
61 to 90	49
91 to 120	52
121 to 180	95
181 to 360	87
361 to 720	3
721+	2

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	5	2	0
\$50K to \$99,999	0	0	0	0	0	0	0	1	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	3
\$150K to \$199,999	0	0	0	0	0	0	1	2	3	21
\$200K to \$299,999	2	7	3	36	0	4	18	31	291	139
\$300K to \$399,999	2	4	28	84	42	23	8	463	644	80
\$400K to \$499,999	2	0	17	21	66	5	1	744	184	23
\$500K to \$599,999	0	0	3	4	44	1	1	577	33	8
\$600K to \$799,999	0	0	1	1	23	0	0	559	10	0
\$800K to \$999,999	0	0	1	0	7	0	0	152	0	2
\$1M to \$2,499,999	0	0	0	0	5	0	0	99	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	5	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	6	11	53	146	187	33	29	2,638	1,167	277
Avg Sold Price	\$364,883	\$290,723	\$402,148	\$340,008	\$515,258	\$358,629	\$286,614			
Prev Year - Avg Sold Price	\$406,834	\$325,425	\$417,148	\$354,144	\$577,212	\$376,533	\$321,887			
Avg Sold % Change	-10.31%	-10.66%	-3.60%	-3.99%	-10.73%	-4.75%	-10.96%			
Prev Year - # of Solds	26	16	123	226	318	53	53			

Active Detail