

Sold Summary

	Dec 2011	Dec 2010	% Change
Sold Dollar Volume	\$8,257,000	\$17,286,090	-52.23%
Avg Sold Price	\$330,280	\$352,777	-6.38%
Median Sold Price	\$345,000	\$355,000	-2.82%
Units Sold	25	49	-48.98%
Avg Days on Market	68	61	11.48%
Avg List Price for Solds	\$336,408	\$363,510	-7.46%
Avg SP to OLP Ratio	94.5%	92.5%	2.20%
Ratio of Avg SP to Avg OLP	94.8%	92.5%	2.45%
Attached Avg Sold Price	\$289,905	\$294,385	-1.52%
Detached Avg Sold Price	\$542,250	\$485,133	11.77%
Attached Units Sold	21	34	-38.24%
Detached Units Sold	4	15	-73.33%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Dec 2011	Dec 2010	% Change
Active Listings	50	61	-18.03%
New Listings	18	24	-25.00%
New Under Contracts	8	12	-33.33%
New Contingents	18	20	-10.00%
New Pendings	26	32	-18.75%
All Pendings	41	65	-36.92%

Financing (Sold)

Assumption	0
Cash	3
Conventional	15
FHA	6
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	4
11 to 20	4
21 to 30	1
31 to 60	5
61 to 90	6
91 to 120	1
121 to 180	1
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	1	0	0	3
\$150K to \$199,999	0	0	0	0	0	0	2	0	0	1
\$200K to \$299,999	0	1	0	2	0	0	3	1	8	10
\$300K to \$399,999	0	0	0	6	0	3	0	1	12	1
\$400K to \$499,999	0	0	1	1	1	1	0	3	1	0
\$500K to \$599,999	0	0	0	0	1	0	0	2	3	0
\$600K to \$799,999	0	0	0	0	1	0	0	1	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	1	1	9	3	4	7	10	25	15
Avg Sold Price	\$0	\$225,000	\$449,000	\$342,389	\$573,333	\$369,125	\$186,429			
Prev Year - Avg Sold Price	\$0	\$278,000	\$215,000	\$346,200	\$504,429	\$548,333	\$169,284			
Avg Sold % Change	0.00%	-19.06%	108.84%	-1.10%	13.66%	-32.68%	10.13%			
Prev Year - # of Solds	0	1	1	17	14	3	13			

Active Detail