

## Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$4,861,340	\$7,524,208	-35.39%
Avg Sold Price	\$303,834	\$342,009	-11.16%
Median Sold Price	\$300,500	\$314,700	-4.51%
Units Sold	16	22	-27.27%
Avg Days on Market	62	115	-46.09%
Avg List Price for Solds	\$311,712	\$347,357	-10.26%
Avg SP to OLP Ratio	92.5%	89.3%	3.67%
Ratio of Avg SP to Avg OLP	93.9%	88.1%	6.64%
Attached Avg Sold Price	\$275,580	\$306,650	-10.13%
Detached Avg Sold Price	\$332,088	\$362,215	-8.32%
Attached Units Sold	8	8	0.00%
Detached Units Sold	8	14	-42.86%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	108	134	-19.40%
New Listings	28	37	-24.32%
New Under Contracts	13	15	-13.33%
New Contingents	17	9	88.89%
New Pendingings	30	24	25.00%
All Pendingings	61	37	64.86%

## Financing (Sold)

Assumption	0
Cash	1
Conventional	5
FHA	6
Other	1
Owner	0
VA	3

## Days on Market (Sold)

0	2
1 to 10	0
11 to 20	4
21 to 30	0
31 to 60	2
61 to 90	4
91 to 120	3
121 to 180	0
181 to 360	1
361 to 720	0
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	0	0	4
\$100K to \$149,999	0	0	0	0	0	0	0	0	1	5
\$150K to \$199,999	0	0	0	0	1	1	0	1	6	3
\$200K to \$299,999	0	2	1	1	0	0	0	7	26	1
\$300K to \$399,999	0	0	2	0	3	1	0	11	8	0
\$400K to \$499,999	0	0	0	2	0	0	0	13	3	0
\$500K to \$599,999	0	0	0	0	1	0	0	6	3	0
\$600K to \$799,999	0	0	0	0	0	0	0	7	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	3	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	3	3	5	2	1	48	47	13
Avg Sold Price	\$0	\$244,995	\$306,667	\$372,967	\$347,340	\$248,000	\$99,750			
Prev Year - Avg Sold Price	\$0	\$225,000	\$238,380	\$318,314	\$431,012	\$0	\$0			
Avg Sold % Change	0.00%	8.89%	28.65%	17.17%	-19.41%	0.00%	0.00%			
Prev Year - # of Solds	0	1	5	7	9	0	0			

## Active Detail