Sold Summary

	Oct 2011	Oct 2010	% Change	
Sold Dollar Volume	\$6,192,770	\$5,120,900	20.93%	
Avg Sold Price	\$619,277	\$568,989	8.84%	
Median Sold Price	\$666,000	\$635,000	4.88%	
Units Sold	10	9	11.11%	
Avg Days on Market	179	79	126.58%	
Avg List Price for Solds	\$668,658	\$604,100	10.69%	
Avg SP to OLP Ratio	88.4%	92.2%	-4.09%	
Ratio of Avg SP to Avg OLP	88.1%	90.4%	-2.51%	
Attached Avg Sold Price	\$275,000	\$392,950	-30.02%	
Detached Avg Sold Price	\$657,530	\$619,286	6.18%	
Attached Units Sold	1	2	-50.00%	
Detached Units Sold	9	7	28.57%	

Notes:

- SP = Sold Price
- OLP = Original List Price

Prev Year - Avg Sold Price

Avg Sold % Change

Prev Year - # of Solds

\$0

0.00%

\$0

0.00%

0

- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	65	79	-17.72%
New Listings	12	18	-33.33%
New Under Contracts	7	5	40.00%
New Contingents	6	2	200.00%
New Pendings	13	7	85.71%
All Pendings	12	17	-29.41%

Financing (Sold)

Assumption	0
Cash	0
Conventional	6
FHA	1
Other	0
Owner	0
VA	3

Days on Market (Sold)

0	0			
1 to 10				
11 to 20				
21 to 30				
31 to 60				
61 to 90				
91 to 120				
121 to 180				
181 to 360				
361 to 720				
721+				

Sold Detail Active Detail

	Residential				Condo/Coop	Active Listings				
	2 or	Less BR	3	BR	4 or I	More BR	All	Res	idential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	1	1	0	3
\$300K to \$399,999	0	0	0	0	0	0	0	0	0	3
\$400K to \$499,999	0	0	0	0	1	0	0	1	0	0
\$500K to \$599,999	0	0	0	0	2	0	0	6	0	0
\$600K to \$799,999	0	0	0	0	5	0	0	15	0	0
\$800K to \$999,999	0	0	0	0	1	0	0	13	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	22	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	9	0	1	59	0	6
Avg Sold Price	\$0	\$0	\$0	\$0	\$657,530	\$0	\$275,000			

\$694,400

-5.31%

\$375,900

0.00%

\$0

0.00%

0

\$431,500

0.00%

\$410,000

0.00%