

## Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$8,754,273	\$17,851,936	-50.96%
Avg Sold Price	\$460,751	\$557,873	-17.41%
Median Sold Price	\$410,000	\$485,500	-15.55%
Units Sold	19	32	-40.63%
Avg Days on Market	75	98	-23.47%
Avg List Price for Solds	\$467,524	\$578,186	-19.14%
Avg SP to OLP Ratio	95.2%	93.2%	2.20%
Ratio of Avg SP to Avg OLP	94.3%	91.7%	2.90%
Attached Avg Sold Price	\$262,533	\$319,381	-17.80%
Detached Avg Sold Price	\$497,917	\$612,910	-18.76%
Attached Units Sold	3	6	-50.00%
Detached Units Sold	16	26	-38.46%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	166	180	-7.78%
New Listings	56	53	5.66%
New Under Contracts	25	20	25.00%
New Contingents	19	3	533.33%
New Pending	44	23	91.30%
All Pending	52	49	6.12%

## Financing (Sold)

Assumption	0
Cash	3
Conventional	12
FHA	1
Other	1
Owner	0
VA	2

## Days on Market (Sold)

0	1
1 to 10	3
11 to 20	2
21 to 30	1
31 to 60	3
61 to 90	2
91 to 120	1
121 to 180	5
181 to 360	1
361 to 720	0
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	1
\$150K to \$199,999	0	0	0	0	0	0	1	0	0	2
\$200K to \$299,999	0	0	0	0	0	0	1	2	0	0
\$300K to \$399,999	0	0	2	0	3	0	1	16	6	1
\$400K to \$499,999	0	0	1	0	4	0	0	24	6	1
\$500K to \$599,999	0	0	1	0	2	0	0	28	1	1
\$600K to \$799,999	0	0	0	0	2	0	0	28	0	0
\$800K to \$999,999	0	0	0	0	1	0	0	20	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	28	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	4	0	12	0	3	147	13	6
Avg Sold Price	\$0	\$0	\$411,000	\$0	\$526,890	\$0	\$262,533			
Prev Year - Avg Sold Price	\$600,000	\$0	\$416,429	\$372,500	\$690,036	\$0	\$292,821			
Avg Sold % Change	0.00%	0.00%	-1.30%	0.00%	-23.64%	0.00%	-10.34%			
Prev Year - # of Solds	1	0	7	2	18	0	4			

## Active Detail