

## Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$13,346,117	\$14,067,001	-5.12%
Avg Sold Price	\$370,725	\$413,735	-10.40%
Median Sold Price	\$345,000	\$375,000	-8.00%
Units Sold	36	34	5.88%
Avg Days on Market	70	60	16.67%
Avg List Price for Solds	\$380,903	\$417,524	-8.77%
Avg SP to OLP Ratio	94.3%	96.5%	-2.27%
Ratio of Avg SP to Avg OLP	93.7%	96.2%	-2.62%
Attached Avg Sold Price	\$287,678	\$313,302	-8.18%
Detached Avg Sold Price	\$453,773	\$514,168	-11.75%
Attached Units Sold	18	17	5.88%
Detached Units Sold	18	17	5.88%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	175	202	-13.37%
New Listings	39	52	-25.00%
New Under Contracts	15	20	-25.00%
New Contingents	15	5	200.00%
New Pending	30	25	20.00%
All Pending	50	50	0.00%

## Financing (Sold)

Assumption	0
Cash	3
Conventional	23
FHA	9
Other	1
Owner	0
VA	0

## Days on Market (Sold)

0	0
1 to 10	5
11 to 20	6
21 to 30	1
31 to 60	9
61 to 90	7
91 to 120	2
121 to 180	5
181 to 360	0
361 to 720	1
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	0	1
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	1	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	2	3	0	2
\$200K to \$299,999	0	0	0	2	0	2	5	6	7	9
\$300K to \$399,999	1	0	2	5	1	1	0	16	19	6
\$400K to \$499,999	0	0	1	0	7	0	1	17	3	4
\$500K to \$599,999	0	0	0	0	2	0	0	24	2	0
\$600K to \$799,999	0	0	0	0	3	0	0	49	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	5	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	2	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	0	3	7	14	3	8	122	31	22
Avg Sold Price	\$332,500	\$0	\$372,833	\$324,629	\$479,780	\$311,000	\$246,600			
Prev Year - Avg Sold Price	\$0	\$0	\$354,600	\$330,963	\$580,655	\$331,500	\$280,657			
Avg Sold % Change	0.00%	0.00%	5.14%	-1.91%	-17.37%	-6.18%	-12.13%			
Prev Year - # of Solds	0	0	5	8	12	3	6			

## Active Detail