

Sold Summary

	May 2011	May 2010	% Change
Sold Dollar Volume	\$9,918,650	\$13,242,500	-25.10%
Avg Sold Price	\$309,958	\$281,755	10.01%
Median Sold Price	\$311,000	\$280,000	11.07%
Units Sold	32	47	-31.91%
Avg Days on Market	60	79	-24.05%
Avg List Price for Solds	\$318,622	\$289,953	9.89%
Avg SP to OLP Ratio	90.8%	94.7%	-4.09%
Ratio of Avg SP to Avg OLP	93.8%	94.8%	-1.00%
Attached Avg Sold Price	\$180,796	\$233,628	-22.61%
Detached Avg Sold Price	\$398,332	\$336,445	18.39%
Attached Units Sold	13	25	-48.00%
Detached Units Sold	19	22	-13.64%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	May 2011	May 2010	% Change
Active Listings	198	231	-14.29%
New Listings	75	43	74.42%
New Under Contracts	36	26	38.46%
New Contingents	17	4	325.00%
New Pendings	53	30	76.67%
All Pendings	84	59	42.37%

Financing (Sold)

Assumption	0
Cash	5
Conventional	13
FHA	13
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	8
11 to 20	3
21 to 30	4
31 to 60	3
61 to 90	4
91 to 120	3
121 to 180	5
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	1	3	1	0	0	3	10	0
\$50K to \$99,999	0	0	2	1	0	1	1	4	18	2
\$100K to \$149,999	0	0	0	1	0	0	0	11	21	0
\$150K to \$199,999	0	0	0	1	1	0	0	7	10	1
\$200K to \$299,999	0	0	1	1	0	0	0	12	31	0
\$300K to \$399,999	0	0	0	2	2	1	0	18	8	0
\$400K to \$499,999	0	0	2	0	3	0	0	14	3	0
\$500K to \$599,999	0	0	0	0	4	0	1	5	0	0
\$600K to \$799,999	0	0	1	0	0	0	0	9	0	3
\$800K to \$999,999	0	0	0	0	0	0	0	2	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	4	0	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	0	7	9	12	2	2	90	101	7
Avg Sold Price	\$0	\$0	\$287,700	\$153,594	\$462,867	\$197,500	\$286,500			
Prev Year - Avg Sold Price	\$0	\$0	\$234,233	\$223,044	\$459,100	\$281,817	\$135,000			
Avg Sold % Change	0.00%	0.00%	22.83%	-31.14%	0.82%	-29.92%	112.22%			
Prev Year - # of Solds	0	0	12	18	10	6	1			

Active Detail