

## Sold Summary

	Mar 2011	Mar 2010	% Change
Sold Dollar Volume	\$8,716,858	\$10,727,450	-18.74%
Avg Sold Price	\$117,795	\$173,023	-31.92%
Median Sold Price	\$77,805	\$157,000	-50.44%
Units Sold	74	62	19.35%
Avg Days on Market	106	100	6.00%
Avg List Price for Solds	\$123,049	\$180,156	-31.70%
Avg SP to OLP Ratio	81.1%	88.7%	-8.61%
Ratio of Avg SP to Avg OLP	82.9%	89.6%	-7.42%
Attached Avg Sold Price	\$120,367	\$173,811	-30.75%
Detached Avg Sold Price	\$72,793	\$125,000	-41.77%
Attached Units Sold	70	61	14.75%
Detached Units Sold	4	1	300.00%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

## Inventory

	Mar 2011	Mar 2010	% Change
Active Listings	599	625	-4.16%
New Listings	168	234	-28.21%
New Under Contracts	82	98	-16.33%
New Contingents	17	14	21.43%
New Pendings	99	112	-11.61%
All Pendings	161	175	-8.00%

## Financing (Sold)

Assumption	0
Cash	41
Conventional	14
FHA	14
Other	1
Owner	0
VA	4

## Days on Market (Sold)

0	1
1 to 10	7
11 to 20	5
21 to 30	4
31 to 60	11
61 to 90	8
91 to 120	8
121 to 180	16
181 to 360	14
361 to 720	0
721+	0

## Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	1	11	1	11	1	0	0	0	37	0
\$50K to \$99,999	0	7	0	8	0	0	0	5	118	0
\$100K to \$149,999	0	9	0	3	0	0	0	11	108	1
\$150K to \$199,999	0	3	1	1	0	0	1	12	98	3
\$200K to \$299,999	0	7	0	1	0	1	0	8	100	3
\$300K to \$399,999	0	2	0	4	0	0	1	2	45	4
\$400K to \$499,999	0	0	0	0	0	0	0	0	15	6
\$500K to \$599,999	0	0	0	0	0	0	0	1	7	3
\$600K to \$799,999	0	0	0	0	0	0	0	1	3	2
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	1
\$1M to \$2,499,999	0	0	0	0	0	0	0	0	2	1
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	1	39	2	28	1	1	2	40	534	24
Avg Sold Price	\$42,685	\$120,701	\$118,700	\$103,727	\$11,088	\$265,000	\$274,500			
Prev Year - Avg Sold Price	\$125,000	\$171,203	\$0	\$171,819	\$0	\$239,900	\$175,000			
Avg Sold % Change	-65.85%	-29.50%	0.00%	-39.63%	0.00%	10.46%	56.86%			
Prev Year - # of Solds	1	29	0	29	0	2	1			

## Active Detail