

Sold Summary

	Oct 2011	Oct 2010	% Change
Sold Dollar Volume	\$17,173,100	\$20,630,000	-16.76%
Avg Sold Price	\$1,321,008	\$1,213,529	8.86%
Median Sold Price	\$1,100,000	\$1,175,000	-6.38%
Units Sold	13	17	-23.53%
Avg Days on Market	144	169	-14.79%
Avg List Price for Solds	\$1,425,300	\$1,294,753	10.08%
Avg SP to OLP Ratio	89.3%	89.0%	0.36%
Ratio of Avg SP to Avg OLP	85.5%	88.7%	-3.55%
Attached Avg Sold Price	\$0	\$0	%
Detached Avg Sold Price	\$1,321,008	\$1,213,529	8.86%
Attached Units Sold	0	0	%
Detached Units Sold	13	17	-23.53%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Oct 2011	Oct 2010	% Change
Active Listings	142	160	-11.25%
New Listings	24	37	-35.14%
New Under Contracts	4	8	-50.00%
New Contingents	13	5	160.00%
New Pending	17	13	30.77%
All Pending	36	26	38.46%

Financing (Sold)

Assumption	0
Cash	1
Conventional	10
FHA	0
Other	0
Owner	0
VA	2

Days on Market (Sold)

0	1
1 to 10	0
11 to 20	1
21 to 30	0
31 to 60	2
61 to 90	1
91 to 120	1
121 to 180	3
181 to 360	3
361 to 720	1
721+	0

Sold Detail

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	0	0	0	0	0	0	0	0	0
\$300K to \$399,999	0	0	0	0	1	0	0	0	0	0
\$400K to \$499,999	0	0	0	0	1	0	0	2	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	5	0	0
\$600K to \$799,999	0	0	1	0	1	0	0	14	0	0
\$800K to \$999,999	0	0	0	0	2	0	0	23	0	0
\$1M to \$2,499,999	0	0	0	0	6	0	0	72	0	0
\$2.5M to \$4,999,999	0	0	0	0	1	0	0	22	0	0
\$5,000,000+	0	0	0	0	0	0	0	3	0	0
Total	0	0	1	0	12	0	0	142	0	0
Avg Sold Price	\$0	\$0	\$708,100	\$0	\$1,372,083	\$0	\$0			
Prev Year - Avg Sold Price	\$0	\$0	\$400,000	\$0	\$1,322,000	\$0	\$0			
Avg Sold % Change	0.00%	0.00%	77.03%	0.00%	3.79%	0.00%	0.00%			
Prev Year - # of Solds	0	0	2	0	15	0	0			

Active Detail